



# IFPR disclosures for the year ending 31 December 2023

Five Arrows Managers LLP

June 2024

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## 1. Overview

This disclosure is in relation to Five Arrows Managers LLP (**"FAM LLP"** or the **"Firm"**), a firm incorporated in the United Kingdom, and authorised and regulated by the Financial Conduct Authority (**"FCA"**) under firm reference number 216145. FAM LLP undertakes the following primary activities, in accordance with its FCA permissions:

- Advising on investments (except on Pension Transfers and Pension Opt Outs).
- Agreeing to carry on a regulated activity;
- Arranging (bring about) deals in investments;
- Arranging the safeguarding and administration of assets;
- Dealing in investments as agent;
- Making arrangements with a view to transactions in investments; and
- Managing investments.

FAM LLP is a subsidiary of Rothschild & Co Credit Management Limited, a wholly owned subsidiary of Rothschild & Co SCA ("Rothschild & Co or The Group"). Rothschild & Co is registered in the list of financial holding companies supervised by the French Prudential Control Authority (Autorité de Contrôle Prudentiel et de Résolution).

This document sets out the public disclosures for FAM LLP as of 31 December 2023, which represents the end of the financial accounting period. This document is available on Rothschild & Co's website (www.rothschildandco.com).

#### Basis and Frequency of Disclosure

As a UK investment firm undertaking activities within the scope of the UK Markets in Financial Instruments Directive ("MIFID"), FAM LLP is required to publish disclosures in accordance with the provisions outlined in MIFIDPRU 8 of the IFPR. These requirements are supplemented by the guidance set out in MIFIDPRU 8 published by the FCA. The objective of these disclosures is to increase the transparency of the risk, governance, remuneration and investment management practices of the Firm.

The disclosure for FAM LLP is prepared annually on an individual basis and is proportionate to the size, organisation, nature, scope and complexity of the Firm's activities.

In accordance with IFPR, investment firms are required to publicly disclose information on the firm's own funds (financial strength), behaviour (investment policy) and culture (risk management, governance, and remuneration). The document provides transparency and accountability regarding FAM LLP's business activities.

# Policy, Validation and Sign-Off

These disclosures have been agreed by the Management Board (the "Board") of FAM LLP.

Unless otherwise indicated, information contained within this document has not been subject to external audit. The disclosures have been prepared purely for the purpose of explaining the basis on which the FAM LLP has prepared and disclosed certain own funds requirements and information about the management of certain risks, and for no other purpose. They do not constitute any form of financial statement and must not be relied upon in making any judgement on the financial position of FAM LLP.

# 2. Risk management and governance arrangements

# Categories of risk

FAM LLP has established processes for identifying, evaluating and managing the material risks it faces. Per MIFIDPRU 8.2.1, the potential for harm from FAM LLP's activities by risk category is summarised below.

Risk category	Potential for harm (non-exhaustive)		
Own funds requirements	This is the level of own funds required to be held by FAM LLP to reflect the potential harm that might be incurred by FAM LLP, its clients, and the markets it operates in from advising on investments, arranging deals in investments, arrangements with a view to transactions in investments, credit risk, operational risk, market risk, cyber risk, legal regulatory and compliance risk, and group risk.		
Concentration	Concentration risk is monitored to reduce the risk of FAM LLP being exposed to too much risk from a single client or group of connected clients. This is important to protect investors, as it reduces the risk of FAM LLP being unable to meet obligations if a counterparty defaults.		
Liquidity	The MIFIDPRU basic liquid assets requirement is for investment firms to hold a certain amount of liquid assets in order to cover commitments as they become due. This is to ensure that FAM LLP has enough liquidity to meet obligations to counterparties and clients.		

### Approach to managing risk

FAM LLP manages its risks by applying the below framework to ensure alignment and robustness with respect to compliance with relevant regulations, law, corporate governance and industry best practice.

#### Identification

This identifies risks through regular business monitoring, reviews, or changes in services offered. The likelihood and severity of the risks are also assessed.

#### Risk appetite

This sets the amount of risk that the FAM LLP Management Board (the "Board") is prepared to accept in order to deliver its business objectives. Risk appetite reflects culture, strategic goals and the existing operating and control environment. FAM LLP's risk appetite is detailed within it's ICARA (Internal Capital and Risk Assessment) document.

#### Controls assessment

Controls are measures that are taken to mitigate risks. They can be preventive, detective, or corrective in nature. FAM LLP assesses the effectiveness of controls in place to reduce the probability of a risk occurring or, should it materialise, mitigating its impact.

#### Monitoring and reporting

Ongoing monitoring by the risk management function and reporting of risks to senior management provides insight to inform decision-making and allocation of resources to achieve business objectives.

### Risk governance - three lines of defence

The 'three lines of defence' model distinguishes between functions owning and managing risks, functions overseeing risks and functions providing independent assurance. It is in the first instance the responsibility of senior management within FAM LLP to implement risk management systems and controls which comply with the FAM LLP Risk Framework.

#### **FAM LLP Risk Framework**

The Three Lines of Defence for identifying, evaluating and managing risks

#### First Line of Defence

It is the responsibility of senior management in each of FAM LLP's business lines and functions to establish and maintain effective risk management systems and to support risk management best practice.

#### Second Line of Defence

Comprises specialist support functions including Legal, Compliance and Risk, and in some cases Finance and Human Resources.

These functions provide

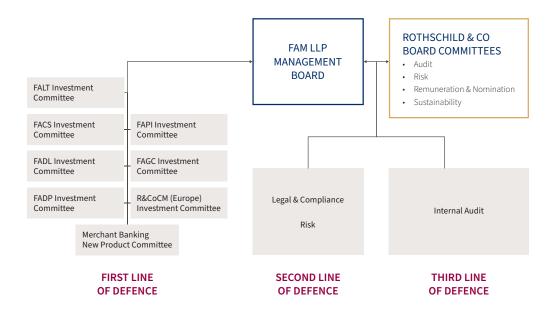
- advice to management;
- assistance in the identification, assessment, management, measurement, monitoring and reporting of financial and nonfinancial risks;
- independent challenge to the businesses;
- technical guidance;
- risk policies for approval; and
- provide objective oversight and co-ordination of risk activities in conjunction with other specialist riskrelated functions within the operating entities themselves.

#### Third Line of Defence

Provides independent objective assurance on the effectiveness of the management of risks.

This is provided by the Group's Internal Audit function.

The chart below shows the internal control governance structure through which FAM LLP seeks to comply with these obligations:



#### FAM LLP Management Board

In accordance with applicable requirements under UK regulation and company law, the Board is accountable to shareholders for:

- the creation and delivery of strong, sustainable financial performance and long-term shareholder value;
- the overall leadership of the LLP; and
- the LLP's culture, values and standards.

The Board is the Firm's Governing Body and under the Limited Liability Partnerships Act it is responsible for the management and control of the business and affairs of FAM LLP, with the exception of certain matters reserved to the LLP Members (Rothschild & Co Credit Management Limited and Five Arrows Holding Limited). The Board comprises of FAM LLP Partners who are appointed by the LLP Members in accordance with the LLP's Partnership Agreement.

The Board has a number of investment subcommittees with delegated responsibility for investment and disinvestment decisions for the various direct lending and private equity investment strategies operated by FAM LLP.

The Board also has an R&Co CM (Europe) Investment Committee, responsible for the approval of risk issues relating to exposures held by funds of R&Co Credit Management (Europe) as well as approval for all investments being added to the R&Co CM Approved Purchase List; and a Five Arrows New Product Committee, responsible for the approval of new Five Arrows products.

The LLP Members have delegated responsibility for certain matters to the following Rothschild & Co Committees which have been established to review the following Group matters:

#### **Rothschild & Co Audit Committee**

The Committee has been established to review:

- the process of drawing up financial information and accounting methods;
- the statutory audit process;
- the independence and objectivity of the statutory auditors;
- the effectiveness of the internal control systems at the Group level; and
- the Group's internal audit and external auditors' arrangements.

#### **Rothschild & Co Risk Committee**

The Committee has been established to:

- advise on the overall current and future risk appetite and strategy at a Group level and oversee the implementation of that strategy;
- review material risks and total Group exposures to such risks; and
- review the effectiveness of the Group's internal control and risk management systems and significant changes to Group policies.

#### **Rothschild & Co Remuneration & Nomination Committee**

The Committee has been established to:

- set the principles and parameters of remuneration policy for the Group;
- supervise the principles of the remuneration policy applicable to senior management and Certified Persons;
- oversee the annual remuneration review; and
- review proposals for remuneration, including the total bonus pool and short- and long-term incentive performance arrangements.

#### **Rothschild & Co Sustainability Committee**

The Committee has been established to:

- assist the Supervisory Board in monitoring issues relating to the businesses strategy and position
  with regards to social, societal and environmental issues so that Rothschild & Co can best
  anticipate the opportunities, impacts and risks associated therewith, and in particular assist
  the Supervisory Board in reviewing the policies in place in the aforementioned areas and the
  objectives set, and the work of the operating committees in charge of sustainability issues within
  the Group; and
- report regularly to the Supervisory Board on its mission and make recommendations where appropriate.

#### Directorships

The following information relates to the appointments of directors held in both, executive and/or non-executive functions, including any directorships held at external, commercial organisations as of 31 December 2023

Table:: Overview of directorships within scope of MIFIDPRU 8.3.1R(2)

Senior Management Function/Role	Name	Number of other directorships
SMF 27 - Partner	Javed Khan	2
SMF 27 - Partner	Michael Clancy	3
SMF 27 - Partner	Aldo di Rienzo	0
SMF 27 - Partner SMF16 - Compliance Oversight SMF17 - MLRO	Jonathan Westcott	0

Note: in accordance with MIFIDPRU 8.3.2R the following directorships are not within scope of MIFIDPRU 8.3.1R(2):

(1) executive and non-executive directorships held in organisations which do not pursue predominantly commercial objectives; and (2) executive and non-executive directorships held within the same group or within an undertaking (including a non-financial sector entity) in which the firm holds a qualifying holding.

# Approach to diversity

The Policy for promoting diversity on the management bodies of UK regulated entities is designed to promote sound governance outcomes, ensure optimal decision-making for the benefit of the Group's shareholders and reduce the propensity for group-think. The policy aims to ensure that diversity aspects will be promoted when appointing candidates to UK boards. The Company recognises that successful businesses embrace diversity at all levels, including the Board and senior management.

FAM LLP aims to ensure that the Board is comprised of directors with an appropriate balance of skills and experience relative to the Company's business strategy and risks therein. The Board aims to comply with the UK Regulated Entities' Diversity Policy and the wider Group balance and inclusion aspirations.

In addition, the Rothschild & Co Group is a proud signatory to the Women in Finance Charter, an HM Treasury initiative which aims to achieve gender balance at all levels across financial services.

# 3. Own Funds

# Composition of regulatory own funds

The own funds of a firm are the sum of its common equity tier 1 capital ('**CET1**'), additional tier 1 capital ('**AT1**') and tier 2 capital ('**T2**'). FAM LLP's own funds consist of fully paid-up capital instruments, share premium and accumulated retained earnings.

Table: OF1 - Composition of Regulatory Own Funds

Ref	Item	Amount (EUR thousands)	Source based on reference numbers/letters of the balance sheet in the audited financial statements
1	OWN FUNDS	22,859	
2	TIER 1 CAPITAL	22,859	
3	COMMON EQUITY TIER 1 CAPITAL	22,859	
4	Fully paid up capital instruments	13,556	Page 10 Audited Financial statements (equity section)
5	Share premium	N/A	
6	Retained earnings	8,861	Page 10 Audited Financial statements (equity section)
7	Accumulated other comprehensive income	N/A	
8	Other reserves	442	Page 10 Audited Financial statements (equity section)
9	Adjustments to CET1 due to prudential filters	N/A	
10	Other funds	N/A	
11	(-)TOTAL DEDUCTIONS FROM COMMON EQUITY TIER 1	N/A	
19	CET1: Other capital elements, deductions and adjustments	N/A	
20	ADDITIONAL TIER 1 CAPITAL	N/A	
21	Fully paid up, directly issued capital instruments	N/A	
22	Share premium	N/A	
23	(-) TOTAL DEDUCTIONS FROM ADDITIONAL TIER 1	N/A	
24	Additional Tier 1: Other capital elements, deductions and adjustments	N/A	
25	TIER 2 CAPITAL	N/A	
26	Fully paid up, directly issued capital instruments	N/A	
27	Share premium	N/A	
28	(-) TOTAL DEDUCTIONS FROM TIER 2	N/A	
29	Tier 2: Other capital elements, deductions and adjustments	N/A	

# Own funds: reconciliation of regulatory own funds to balance sheet in the audited financial statements

The table below shows the reconciliation of own funds to the balance sheet of FAM LLP as of 31 December 2023. The balance sheet below is as per the audited financial statements.

Table: reconciliation of regulatory own funds to balance sheet in the audited financial statements

Amou	nt in EUR (thousands)	<ul><li>a.</li><li>Balance sheet</li><li>as in published/</li><li>audited financial</li><li>statements</li></ul>	b. Under regulatory scope of consolidation	c. Cross reference to template OF1			
	Assets - Breakdown by asset classes according to the balance sheet in the audited financial statements						
1	Cash & cash equivalents	22,034					
2	Investment Securities - Debt	48,654					
3	Investment Securities - Equity	22					
4	Right of Use assets	8,497					
5	Property, plant & equipment	6,156					
6	Other Assets	39,050					
	Total assets	124,413					
Liabil stater	ities - Breakdown by liability cla nents	asses according to the bal	ance sheet in the aud	dited financial			
1	Loans from fellow subsidiaries	32,045					
2	Lease Liabilities	10,154					
3	Payables	59,355					
	Total liabilities	101,554					
Share	holders' Equity						
1	Share (Members') Capital	13,556		OF1-4			
2	Other reserves	56		OF1-8			
3	Retained earnings	8,861		OF1-6			
4	Cashflow Hedge reserve	386		OF1-8			
	Total Shareholders' equity	22,859					

# Own funds: main features of own instruments issued by the firm

The table below provides information on the CET1 Instruments used by FAM LLP.

Table: main features of own instruments issued by the firm

Public or private placement	Private
Instrument type	Members' capita
Amount recognised in regulatory capital (EUR thousands, as of most recent reporting date)	22,417
Nominal amount of instrument	N/A
Issue price	N/A
Redemption price	N/A
Accounting classification	Members' capita
Original date of issuance	2002 with the mos recent capital injections in 2015 and 2016
Perpetual or dated	Perpetua
Maturity date	N/A
Issuer call subject to prior supervisory approval	N/A
Optional call date, contingent call dates and redemption amount	N/A
Subsequent call dates, if applicable	N/A
Coupons/dividends	N/A
Fixed or floating dividend/coupon	N/A
Coupon rate and any related index	N/A
Existence of a dividend stopper	N/A
Convertible or non-convertible	N/A
Write-down features	N/A
Link to the terms and conditions of the instrument	N/A

# 4. Own Funds Requirements

#### K-Factor Requirement and Fixed Overheads Requirement

For non-SNI (non-small and non-interconnected) investment firms, the own funds requirement is the higher of the Permanent Minimum Requirement ('PMR'), the Fixed Overhead Requirement ('FOR') and the K-Factor Requirement ('KFR'). The table below shows FAM LLP's KFR on 31 December 2023, broken down into three groupings and the amount of the fixed overhead requirement FOR in comparison to the PMR.

Table: main features of own instruments issued by the firm

Item	K-factor breakdown	Total amount in EUR (thousands)
	The sum of the K-AUM requirement, the K-CMH requirement and the K-ASA requirement	1,021
a. K-Factor Requirement	The sum of the K-COH requirement and the K-DTF requirement	-
	The sum of the K-NPR requirement, the K-CMG requirement, the K-TCD requirement and the K-CON requirement	-
b. Fixed Overheads Requireme	nt	7,726
c. Permanent Minimum Requir	rement	85
Basic own funds requirement	(highest of a, b, c)	7,726

#### Approach to Assessing the Adequacy of Own Funds

At all times, FAM LLP must hold adequate financial resources, both in amount and quality, to ensure that it remains financially viable throughout the economic cycle with the ability to address and mitigate any potential harms to, itself, customers or to other market participants.

In addition, FAM LLP is required to perform an ICARA annually, which is an internal risk management process. The focus is on assessment of the firm's business model and identifying, assessing, and estimating the potential 'Risks of Harm' to clients, to markets, and to the firm itself – and includes Own Funds quantifications, stress testing and wind down planning. The following are the key components of the ICARA process:

- Business model assessment: An assessment of how the firm generates returns and the
  vulnerabilities that may affect its ability to generate acceptable and sustainable profits, covering,
  e.g. details of business lines and activities, details of external factors that influence success of the
  business model and strategy, competitive environment, reliance on wider franchise etc.
- Assessing Risks of Harm: Identification of the potential harms by considering plausible
  hypothetical scenarios that may occur in relation to the firm's activities. A failure to provide an
  appropriate level of service which results in a legal claim; significant operational events, such as
  failure of key systems or internal fraud.
- Stress testing: A 'severe but plausible' assessment, based on forward-looking hypothetical events, that covers all material risks and vulnerabilities identified and estimate the effects on a firm's profits and losses and its financial position before and after taking into account realistic management / recovery actions.
- Wind down planning: An assessment of the steps and resources to ensure orderly wind-down and termination of its regulated business in a realistic timescale, and evaluate the potential harms (and associated mitigants) arising from winding down, as well as identifying the levels of Own Funds and Liquid Assets that the firm considers, if reached, may indicate that there is a credible risk that the firm will breach its threshold requirements.
- Capital & Liquidity assessment: An assessment of the levels of Own Funds and Liquid Asset resources (based on prescribed methodologies) and requirements (based on business plans, as well as capital/liquidity required to mitigate risks of harm and wind-down).

# 5. Remuneration Policy and Practices

#### Remuneration policy, principles, practices and procedures

Rothschild & Co Group's ("R&Co Group's") remuneration policies, practices and procedures are documented in a Remuneration Policy, which applies to all entities in the R&Co Group

The Remuneration Policy includes an IFPR Annex for the R&Co Group's UK firms that are subject to the Investment Firms Prudential Regime ("IFPR"), including N.M. Rothschild & Sons Limited, which is part of a sub-group headed by Rothschild & Co Continuation Limited; Redburn (Europe) Limited, as well as Five Arrows Managers LLP, Rothschild & Co Equity Markets Solutions Limited and Rothschild & Co Wealth Management UK Limited ("UK IFPR Firms"). containing additional principles of remuneration relevant to the UK IFPR Firms to the extent there are principles that differ from or supplement the principles set out in the Remuneration Policy ("IFPR Annex"). The IFPR Annex has been developed to take into account the specific remuneration requirements of the MIFIDPRU Remuneration Code at SYSC19G of the FCA Handbook, as amended from time to time, together with any other applicable remuneration rules, guidance and regulator expectations from time to time (together the "UK Remuneration Rules").

The Remuneration Policy outlines, among other things, the governance framework for remuneration matters, the way in which Material Risk Takers ("MRTs") are identified and remunerated, the definition of fixed and variable remuneration and the appropriate ratios between the two, the performance measures used in determining variable remuneration including adjustments for current and potential risks and R&Co Group's approach to guaranteed bonuses, retention awards and severance pay. It applies to remuneration for all employees providing services to the UK IFPR Firms.

R&Co Group's reward programmes are designed to attract, motivate and retain high quality staff and support the R&Co Group in attaining its strategic goals whilst ensuring that they do not provide any incentives for excessive risk taking.

The R&Co Group's approach to the Remuneration Policy and remuneration practices is guided by its business strategy, objectives, values and long-term interests. The Remuneration Policy incorporates consideration of the R&Co Group's risk appetite and strategy (including environmental, social and governance risk factors), culture and values, the long-term effects of investment decisions taken and, where applicable, the interests of the managed funds and investors in those funds.

The approach encourages responsible business conduct and effective management of conflicts of interests. The R&Co Group ensures that there is a clear distinction and independence between its business functions and control functions, and that appropriate safeguards are in place to prevent conflicts of interest. No staff members are involved in the decision-making process regarding their own remuneration. The Remuneration Policy and remuneration practices are also guided by the promotion of sound and effective risk management, risk awareness and prudent risk taking so as not to encourage risk taking which is inconsistent with the risk profile of the R&Co Group, the UK IFPR Firms and other firms within the R&Co Group and/or the risk profile, rules or instruments of incorporation of the managed funds.

# Remuneration Policy governance and decision making

The Rothschild & Co SCA Supervisory Board (the "**R&Co Board**") is responsible for the Remuneration Policy and remuneration practices of the R&Co Group. The IFPR Annex has been approved by the Board of directors of each UK IFPR Firm.

Rothschild & Co SCA has a Remuneration and Nomination Committee ("Committee") which reports to the R&Co Board to assist with its remuneration related duties and the preparation of decisions aimed at deciding R&Co Group's remuneration policy principles.

The Board of directors of each UK IFPR Firm is responsible for:

- Adopting and reviewing at least annually the general principles of the IFPR Annex as relevant to each UK IFPR Firm, including to ensure that they:
  - comply with the UK Remuneration Rules;
  - are consistent with and promote sound and effective risk management;

- are in line with the business strategy, objectives, values and interests of the relevant UK IFPR Firm;
- include measures to avoid conflicts of interests;
- do not encourage risk-taking which is inconsistent with the risk profile of the relevant UK IFPR Firm.
- Reviewing annually the methodology for identifying MRTs to the extent there have been any
  changes and overseeing the annual review of employees working for the relevant UK IFPR Firm to
  identify those roles which could potentially have a material impact on the risk profile of the firm;
- Reviewing annually the proportionality assessment for the application of the UK Remuneration Rules as they apply to the relevant IFPR Firm;
- Overseeing implementation of relevant Remuneration Policy general principles, including those
  in the IFPR Annex.

The Committee will recommend changes to the Remuneration Policy, taking input from the R&Co Group's risk and compliance functions, as well as other functions as appropriate. Any material change to the Remuneration Policy must be approved by the R&Co Board. Any material change to the IFPR Annex must be approved by the Board of directors of the relevant UK IFPR Firm. The Board of directors of each UK IFPR Firm will be notified of any material changes to the Remuneration Policy or any of the policies referred to therein and will arrange for any necessary updates to the IFPR Annex to be made, as necessary, to ensure compliance with the UK Remuneration Rules.

The Committee periodically (and at least annually) assists the R&Co Board to review the Remuneration Policy, with input as required from relevant control and support functions within the R&Co Group. The Board of directors of each UK IFPR Firm is responsible for ensuring that the implementation of the IFPR Annex is, at least annually, subject to central and independent internal review by internal audit staff for compliance with the policies and procedures for remuneration that it has adopted.

#### Use of external consultants

The Committee's work during the year was informed by independent professional advice on remuneration issues from external consultants, in particular Linklaters. The external consultants provided advice on the interpretation and application to the Group of new remuneration regulations as well as updates to and the application of the Remuneration Policy, which informed the management decisions reviewed by the Committee.

# The link between pay and performance

R&Co Group awards variable remuneration to its employees contingent on performance. All employees of the UK IFPR Firms are eligible to be considered for a variable remuneration award, other than those under notice of termination of employment, or under investigation, a disciplinary sanction, or on suspension/leave pending a disciplinary investigation.

The performance measures used to set discretionary bonus pools are at the absolute discretion of the R&Co Group and include both financial and non-financial metrics. These include revenues, pre-compensation profit and appropriate levels of shareholder return and bearing in mind market conditions, general economic conditions, the risk profile of, and risk taken by the R&Co Group, market remuneration trends and staff retention.

The measurement of performance takes account of the return to shareholders and return on capital as well as liquidity requirements. It also includes adjustment for current and potential risks by considering:

- The full impairment of financial instruments and other assets where under the business unit's control:
- Full provision for all remuneration costs whether deferred or current in the management accounts;
- Any significant contingencies;
- The collectability of advisory fees, if the fees were material in the determination of the variable remuneration pool; and

 Any risk positions which the Committee should take into account when setting variable remuneration pools (as highlighted by the Group's Chief Finance Officer and Group Chief Risk Officer

Individual variable remuneration awards reflect individual performance, which is assessed through the R&Co Group's annual performance process. The award of variable remuneration is at the discretion of the R&Co Group and is based on the performance of the R&Co Group, relevant UK IFPR Firm, and the relevant business unit, as well as the employee's individual performance over a multi-year period. Where applicable, performance assessment also considers the performance of the managed funds over the relevant financial year.

Individual performance assessment takes into account financial measures and non-financial measures such as contribution measured against pre-set personal and technical competencies, effective risk management, compliance with the regulatory system and behaviours that support the R&Co Group's values and guiding principles.

There is strong central oversight of variable remuneration pools and individual awards. Overall annual remuneration expense is reviewed every year by the relevant Committee. There is clear individual differentiation to ensure that the best performers are rewarded.

#### Design and structure of remuneration for Material Risk Takers

Employees of the UK IFPR firms that could potentially have a material impact on the risk profile of the relevant UK IFPR Firm are identified as IFPR MRTs.

Executives and staff receive fixed compensation and non-executives receive fees. These amounts primarily reflect their role, market value and level of responsibility. The structure of the remuneration package is such that the fixed element is set at an appropriate level to enable the R&Co Group to operate a truly flexible variable remuneration policy.

The variable component of remuneration is based on performance and includes long-term incentive awards and discretionary annual performance bonuses. All MRTs, except for non-executive directors, are eligible to participate in the discretionary annual bonus scheme. Annual variable remuneration awards are designed to reward performance in line with the business strategy, objectives, values and long-term interests of the R&Co Group and each UK IFPR Firm while taking account of the R&Co Group's risk appetite.

# Other payments

Guaranteed bonuses are only awarded in exceptional circumstances. These include when a new employee is offered a sign-on award as an inducement to join. Guaranteed variable remuneration is limited to the staff member's first year of service.

Buy-out awards are made following the R&Co Group undertaking reasonable steps to ensure that the buy-out award aligns with the long-term interests of the R&Co Group and/or the relevant entity. Buy-outs will only be awarded where the R&Co Group is confident that the terms and amount is no more generous than the variable remuneration offered by the individual's previous employer, including ensuring it is subject to the same periods of deferral, retention, vesting and clawback.

Retention awards are only made after a defined event or at a specified point in time. Retention awards are rare and not common practice. Retention awards may be made (i) in the context of a major reorganisation, restructuring or wind down where the services of the individual are required for a defined period while the risks of the business are being managed; (ii) where the Executive Body, in consultation with the Committee, considers that this is compatible with the requirement for remuneration policies to be consistent with and promote sound and effective risk management; and (iii) where local regulations permits the grant of retention awards.

Each UK IFPR Firm may also make payments to employees on termination ("severance payments"). These payments reflect performance achieved over time and do not reward failure or misconduct. They also consider any impact that their actions may have had on the R&Co Group's financial position or reputation. Severance payments to MRTs are subject to the approval of the Committee as applicable and are categorised as variable remuneration unless specific criteria are met.

The policies regarding other payments apply regardless of whether an employee is classified as an MRT.

#### Control functions

Employees engaged in control functions are independent from the business units they oversee and have appropriate authority.

The remuneration of employees in control functions is determined with reference to objectives that relate to their respective functions and not to the performance of the business units they oversee.

The Committee directly oversees the remuneration of senior officers in control functions in respect of other IFPR Firms.

#### Malus and clawback

The R&Co Group has developed a Malus and Clawback Policy governing the application of malus and clawback to variable remuneration paid to MRTs and selected other employees. The R&Co Group has the power to reduce variable remuneration, including portions that are deferred, if it considers that to pay or vest it would not be sustainable according to the financial situation of the R&Co Group, the relevant entity within the R&Co Group (as applicable), and justified on the basis of the performance of the R&Co Group, the relevant IFPR Firm, the business unit or the MRT concerned.

Any variable remuneration awarded to MRTs may be reduced (i.e., subject to "malus") or be subject to in-year adjustments up until the date of vesting or may be subject to clawback for a period of 24 months from vesting. The circumstances where malus or clawback may be applied include when there is reasonable evidence of misbehaviour or of conduct that resulted in significant losses or where the MRT failed to meet appropriate standards of fitness and propriety.

#### 2023 IFPR quantitative disclosures

In accordance with MIFIDPRU 8.6.8R(7)(b), the split between Senior Management and Other MRTs has not been provided in order to prevent individual identification of an MRT.

Total number of MRTs 5

	Material Risk Takers (GBP)'k	Other staff (GBP)'k	Total (all staff)
Total remuneration	8,891	27,640	36,531
Of which: Fixed remuneration	3,283	13,616	16,899
Of which: Variable remuneration	5,607	14,024	19,631
Total guaranteed variable remuneration awarded to MRTs (and the number of individuals receiving such awards)  Total severance payments awarded to MRTs (and the number of individuals receiving such awards)		0 (0)	
		0	
Highest severance payment award	ed		0