

# Job Specification

**Job Title:** Analyst – Consumer, Retail and Leisure  
**Division:** Rothschild Global Advisory  
**Location:** London

## **Rothschild & Co**

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 2,800 talented financial services specialists on the ground in 40 countries across the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the centre of the world's financial markets for over 200 years, we can rely on an unrivalled network of specialists and are known for our track-record of outstanding execution in financial services.

## **Rothschild Global Advisory**

An informed and impartial perspective to help our clients reach their goals through the design and execution of strategic M&A and financing solutions.

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivalled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on [Rothschild Global Advisory](#).

## **Responsibilities**

- Researching relevant industries to support the wider team's marketing initiatives, optimising various sources of information:
  - contribute content to pitch books by conducting ad-hoc analysis;
  - update industry databases and credentials
- Develop and maintain standard or bespoke financial models with support from colleagues



- Use a range of valuation techniques to support client advice:
  - including discounted cash flows, trading comps analysis, transaction comps analysis, and LBO-based valuations
- Draft sales documentation (i.e. Information Memorandums and prospectuses)
- Support the team in coordinating the transaction process both internally and with other advisers

### **Education and Qualifications**

- A levels or equivalent: ABB or above
- Degree or equivalent: 2:1 or above
- ACA (or equivalent) qualified: first time passes (distinct advantage, not essential)

### **Experience, Skills and Competencies Required**

- Previous experience gained in a similar role in another financial services organization
- Exposure to fundamental financial principles and experience of applying these
- Effective relationship building skills with multiple stakeholders internally and externally
- Ability to communicate clearly as well as persuade and influence others
- Experience of overcoming setbacks in order to deliver results
- Advanced Microsoft Office skills
- Aptitude for ongoing personal and professional development