

## Job Specification

**Job Title:** Corporate M&A and Equity Advisory Analyst  
**Division:** Global Advisory  
**Location:** Milan

### **Rothschild & Co**

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 2,800 talented financial services specialists on the ground in 40 countries across the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the centre of the world's financial markets for over 200 years, we can rely on an unrivalled network of specialists and are known for our track-record of outstanding execution in financial services.

### **Rothschild Global Advisory**

An informed and impartial perspective to help our clients reach their goals through the design and execution of strategic M&A and financing solutions.

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivalled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on [Rothschild Global Advisory](#)

### **Overview of Role**

We are looking for enthusiastic candidates with an excellent academic background and similar experience in an investment bank/accounting firm to join our Milan office as an Analyst in the Generalist M&A team.



You will have the opportunity to work with experienced Generalist M&A professionals and participate in the origination and execution of prominent Italian and cross-border Generalist M&A transactions.

### **Responsibilities**

- Keeping abreast of key market developments and establishing knowledge of the target client base and relevant market dynamics
- Assisting in origination and execution of M&A transactions
- Preparation of presentation for use in M&A transactions or strategic client dialogue
- Management of buy-side/sell-side due diligence for on-going M&A transactions
- Financial statement analysis and financial modelling
- Company valuations mainly using market multiples, M&A multiples and the DDM/DCF and LBO methods
- Efficiently supervise interns and take responsibility for their work
- Deliver on due time reliable and accurate work

### **Education and Qualifications**

- Degree in Finance, Management Engineering, Economics or equivalent with high pass mark

### **Experience, Skills and Competencies Required**

- Work experience in top tier investment bank
- Interest in the Generalist M&A sector
- Excellent working knowledge of PowerPoint, Excel and Factset
- Excellent technical/modelling skills (accounting and valuation methodologies and their application)
- Italian native speaker with fluent English
- Self-confident and able to use initiative to take on responsibility in a fast-paced environment
- Team player and also able to work autonomously on defined tasks
- Articulate and able to communicate effectively
- Demonstrate commitment to the role and deliver under demanding conditions