

Job Specification

Job Title:	Associate
Division:	Healthcare
Location:	New York, NY

Rothschild & Co

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 3,400 talented financial services specialists on the ground in 50 offices around the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the center of the world's financial markets for over 200 years, we can rely on an unrivaled network of specialists and are known for our track-record of outstanding execution in financial services.

Rothschild Global Advisory

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivaled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on Rothschild Global Advisory.

Overview of Role

The New York office focuses on Mergers & Acquisitions, Restructuring and Debt and Equity Capital Markets advisory work across a number of industries. It plays a critical role in helping the firm achieve its objective to be the most successful independent advisory investment bank in the world.

Given the global nature of our firm and broad reach of our M&A practice, this role will involve working collaboratively with colleagues in the North American industry coverage teams and other colleagues globally on international / cross-border projects.



Responsibilities

- Execute live deals in Healthcare which may include sell-side M&A, buy-side M&A, spin-offs, split-offs/carve-outs, LBOs, Debt Advisory and Equity Advisory with significant cross-border emphasis
- Financial modelling, valuation, comparable and relative value analyses and market-specific analysis, including modelling three-statement integrated financial models and associated valuation outputs/sensitivities
- Ability to work in a demanding environment while multi-tasking time-sensitive projects
- Conduct extensive quantitative and qualitative economic, industry and company research and analysis
- Spearhead analysis of broad range of corporate finance transactions for reviewing strategic alternatives, optimal capital structure, acquisitions, mergers and equity and debt capital market's events
- Draft client pitches and marketing materials including acquisitions, disposals, mergers, refinancing and equity capital market alternatives, as well as associated internal documentation through coordination with internal and external resources
- Attend client meetings, industry conferences, and external training sessions
- Adhere to all compliance regulations and confidentiality policies
- Contribute to Rothschild's unique firm culture, and recruiting, training and development efforts

Education and Qualifications

- Bachelor's Degree in finance (or similar) from a leading academic institution
- MBA Degree from a leading academic institution
- CFA designation (or candidate) preferred
- 3.5 GPA or above
- The ideal candidate will likely have 3+ years of professional work experience

Experience, Skills and Competencies Required

- Prior experience within a top tier corporate finance adviser/investment bank in M&A required (Healthcare experience preferred)
- Exceptional analytical, quantitative and communication skills
- Experience analyzing financial statements and related data to assess historical financial performance and future outlook for client companies and prospects
- Strong financial modeling skills required; ability to build detailed, fully-integrated financial models and financial projections and analyze the impact of proposed transaction options on the capital structure and cash flows
- Well organized, detailed, and ability to work within tight time frames
- Team player, capable of working in cross-border deal teams



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Notice of applicant rights (Supplement)

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If you are a qualified individual with a disability or disabled veteran, you may request a reasonable accommodation if you are unable or limited in your ability to use or access this career website.