

Job Specification

Job Title: M&A Analyst
Division: Global Advisory
Location: Los Angeles, CA

Rothschild & Co

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 3,400 talented financial services specialists on the ground in 50 offices around the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the center of the world's financial markets for over 200 years, we can rely on an unrivaled network of specialists and are known for our track-record of outstanding execution in financial services.

Rothschild Global Advisory

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivalled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on [Rothschild Global Advisory](#).

Overview of Role

Rothschild's Los Angeles office is looking for an experienced analyst to work closely with a team of seasoned professionals to deliver quality advisory services to a range of clients across Technology, Technology Services, and Consumer & Retail. Representative transactions include Solera's \$6.5 billion sale to Vista Equity, SourceHOV's \$2.5 billion 3-way merger with Novitex and Quinpario to form Exela Technologies, TELUS' C\$1.2bn carve-out of TELUS International, and ACCO's \$493 million acquisition of Esselte. The analyst will have the opportunity to support a broad range of corporate finance transactions with a focus on Mergers & Acquisitions ("M&A"), and will play a crucial role supporting the office's continued growth.



Responsibilities

- Execute live deals which may include mergers, acquisitions, divestitures, spin-offs, split-offs/carve-outs, leveraged buyouts, debt / equity advisory, and other structured transactions with significant cross-border exposure
- Perform detailed financial analysis and valuation, including three-statement operating models, leveraged buyout, accretion / dilution, discounted cash flow, public comparables, and precedent transactions analyses
- Spearhead transaction execution processes, from preparing marketing materials to conducting due diligence to writing investment committee memoranda through coordination with internal and external resources
- Coordinate and execute due diligence process with external advisors, including lawyers, accountants, and consultants and perform detailed quantitative and qualitative industry and company research / analysis
- Assist the team in all client marketing activities including the development and continued cultivation of new and existing client relationships
- Attend client meetings, industry conferences, and external training sessions and adhere to all compliance regulations and confidentiality policies

Education and Qualifications

- Bachelor Degree in finance (or similar) from a leading academic institution
- Existing Series 79 qualification preferred but not essential (required within 90 days of hire)

Experience, Skills and Competencies Required

- Prior experience within a top tier corporate finance adviser/investment bank
- Exceptional analytical, quantitative and communication skills
- Experience analyzing financial statements and related data to assess historical financial performance and future outlook for client companies and prospects
- Strong financial modeling skills required with the ability to build detailed, fully-integrated financial models and financial projections and analyze the impact of proposed transaction options on the capital structure and cash flows
- Well organized, detail oriented, and ability to work within tight time frames
- Team player, capable of working in cross-border deal teams
- Strong level of creativity and intellectual curiosity

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Notice of applicant rights (Supplement)



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