

Advisory services



January 2022







Cover image:

Foreground: Our office at New Court, London

Background: Detail from £500 bond for the Brazilian government 4% funding loan of 1889, issued by our company (The Rothschild Archive)

Fee schedule – Advisory services Rothschild & Co Bank AG

Some fees and charges are subject to Swiss VAT for clients domiciled in Switzerland or Liechtenstein.

These fees and charges may be changed at any time by the bank.

Introduction

This booklet sets out our fee structure for the advisory services we offer.

Our aim is to make our charges transparent, easy to understand and clearly differentiated based on the requirements of each client.

Contents

Banking services	1
Advisory fee	2
Brokerage	3
Fiduciary deposits	4
Spot and forward spreads	4
All-in advisory fee	5
Costs and charges overview	6
Additional services	7

Banking services

Our banking services comprise a service fee, which includes:

- Account opening, maintenance and compliance formalities
- Access to the Rothschild & Co network of professional investment services and specialists
- A personal client advisor
- · Portfolio reporting
- Regular mailing of account statements, portfolio valuations and advices

For set up and maintain numbered accounts and hold mail, separate charges are levied.

Clients can choose whether to pay:

- Separate fees for the specific services they use
- A package option, which includes all of the above services for one price

For our banking services, we charge the following:

	Fee (per quarter)*	Package option (per quarter)*
Service fee	CHF 250	
Numbered accounts	CHF 200	CHF 500
Hold mail	CHF 200	

* Fees for banking services will be debited quarterly.

Notes

- For accounts with special mailing instructions, a fee of CHF 200 per quarter is levied in addition to the fees displayed above
- For handling of payments, a charge of CHF 10 for domestic, CHF 20 for European and CHF 50 for other countries is applied in addition to third-party costs that may occur**
- The bank reserves the right to apply a special surcharge on accounts that require special effort or are set up for cash management purposes only

** Payment charges are levied based on the destination country of the recipient's bank. European in this context refers to the member countries of SEPA (Single Euro Payments Area).

Advisory fee

The advisory fee includes:

- Analysis and set up of a personalised investment profile
- Investment advice according to the investment profile
- · Performance reporting and review
- Safe custody of securities and physical deposits
- · Coupon and interest collection
- · Redemptions (bonds, notes)
- Corporate actions and administrative activities
- Administration of precious metal accounts

For our advisory services, we charge the following:

Portfolio value*	Advisory fee (per annum)	
up to CHF 2 million	0.80%	
from CHF 2 to 5 million	0.70%	
from CHF 5 to 10 million	0.60%	
from CHF 10 to 25 million	0.55%	
exceeding CHF 25 million	0.45%	

* Portfolio value is calculated as the average of the three previous month-end valuations excluding negative values. Charges are debited quarterly pro rata temporis.

Notes

- The rates above are charged on a non-cumulative scale
- There is a minimum fee of CHF 2'000 per quarter
- On foreign positions and precious metals holdings, a surcharge of 0.05% in addition to the fee above is levied, which covers third-party fees incurred by the bank
- For non-valued positions and derivatives, a charge of CHF 20 per quarter is applied
- The advisory fee includes a discount of -25% on brokerage fees
- Fees for banking services, brokerage and fiduciary deposits apply in addition to the rates above
- For additional services not listed above, as well as special services and holdings requiring extraordinary administrative effort, the bank reserves the right to charge separately

Brokerage

For advisory transactions, the rates below are applied with a discount of -25%.

Gross amount	Bonds	Shares Switzerland	Shares main markets*	Shares other markets
up to CHF 50'000	0.75%	1.00%	1.60%	1.75%
for the next CHF 50'000	0.65%	0.80%	1.45%	1.60%
for the next CHF 150'000	0.50%	0.60%	1.25%	1.40%
for the next CHF 250'000	0.40%	0.40%	0.85%	1.00%
exceeding CHF 500'000	0.30%	0.25%	0.65%	0.80%

* Shares main markets include United States, Canada, France, Germany, Italy, Spain, United Kingdom, Ireland and the Netherlands.

Gross amount	Money market funds	Bond funds	Equity / strategy funds	Hedge / alternative funds
up to CHF 50'000	0.50%	1.00%	1.40%	1.70%
for the next CHF 50'000	0.40%	0.90%	1.30%	1.60%
for the next CHF 150'000	0.30%	0.70%	1.10%	1.50%
for the next CHF 250'000	0.20%	0.60%	0.80%	1.40%
for the next CHF 500'000	0.10%	0.50%	0.70%	1.20%
exceeding CHF 1'000'000	0.10%	0.40%	0.50%	1.00%

Calculation example (own brokerage fees) purchase of Shares Switzerland for CHF 40'000:

40'000 x 1.00% = CHF 400

-25% discount = CHF 300 (effective rate = 0.75%)

Notes

- The above commissions include third-party brokerage fees for shares
- There is a minimum fee per transaction of CHF 120
- Own brokerage is calculated according to the corresponding scale for shares with: (i) exchange traded funds (ETF's); (ii) structured products which are within our recommended universe or traded on the secondary market. For tailor made structured products based on an individual request, an issuing fee of up to 1.50% of the notional value is applied
- Additional costs induced by foreign exchange transactions are not included in the above commissions. Please refer to the section "spot and forward spreads".
- Third-party fees for funds, delivery charges, exchange fees, stamp duty and taxes will be added to the above commissions
- Charges for derivatives follow a separate schedule
 that is available upon request

Fiduciary deposits

For fiduciary deposits, we charge the following:

Size of order	Commission (per annum)
up to CHF 0.5 million	0.50%
from CHF 0.5 to 1 million	0.375%
exceeding CHF 1 million	0.25%

Notes

- There is a minimum fee of CHF 200 on fiduciary time deposits
- There is an opening fee of CHF 250 for fiduciary call deposits (modification CHF 25)

Spot and forward spreads

Foreign exchange induced transactions can arise from e.g. foreign currency payments, investment transactions or fee charges. Additional costs may incur in form of a spread applied to the rates obtained from the current market rates when executing foreign exchange or precious metals transactions. Such spreads may also be applied in addition to all-in fees or payment transaction fees.

The summary below shows the maximum spread applied by the bank:

Foreign exchange / precious metals spot and forward spreads:

Transaction volume CHF equivalent	Maximum spread in %
up to CHF 100'000	1.50
from CHF 100'000 to 250'000	1.00
from CHF 250'000 to 500'000	0.50
from CHF 500'000 to 1'000'000	0.30
from CHF 1'000'000 to 5'000'000	0.15
exceeding 5'000'000	0.10

Forex / precious metals swap spreads:

Swap spreads are up to 0.60% p.a. on the forward market side (far leg) whereas the spot market side (near leg) is free of charge. The spread is defined by 0.05% per month.

All-in advisory fee

The all-in advisory fee includes:

- Analysis and set up of a personalised investment profile
- Investment advice according to the investment profile
- · Performance reporting and review
- Safe custody of securities and physical deposits
- · Coupon and interest collection
- Redemptions (bonds, notes)
- Corporate actions and administrative activities
- Administration of precious metal accounts
- Own brokerage transactions for shares, bonds, funds and fiduciary deposit placements (third-party fees are separately charged)

Our all-in advisory fees are outlined below:

Portfolio value*	All-in advisory fee (per annun	
up to CHF 2 million	1.20%	
from CHF 2 to 5 million	1.10%	
from CHF 5 to 10 million	1.00%	
from CHF 10 to 25 million	0.90%	
exceeding CHF 25 million	0.85%	

* Portfolio value is calculated as the average of the three previous month-end valuations excluding negative values. Charges are debited quarterly pro rata temporis.

Notes

- The rates above are charged on a non-cumulative scale
- There is a minimum fee of CHF 3'000 per quarter
- On foreign positions and precious metals holdings, a surcharge of 0.05% in addition to the fee above is levied, which covers third-party fees incurred by the bank
- Own brokerage is included for structured products which are within our recommended universe or traded on the secondary market. For tailor made structured products based on an individual request, an issuing fee of up to 1.50% of the notional value is applied
- Additional costs induced by foreign exchange transactions are not included in the above commissions. Please refer to the section "spot and forward spreads".
- Fees for banking services and third-party brokerage fees, delivery charges, exchange fees, stamp duty and taxes will be added to the above commissions
- For additional services not listed above, the bank reserves the right to charge separately

Costs and charges overview

The table below shows a summary of all expected costs and charges over a 12 month period, based on the proposed investment service (advisory) and a portfolio value of CHF 5'000'000.

	All-in model		Brokerage model	
Rothschild & Co charges	Amount in CHF	% of investment	Amount in CHF	% of investment
Fees for banking services	1'500	0.03%	1'500	0.03%
Advisory fee	-	0.00%	30'000	0.60%
All-in fee	50'000	1.00%	-	0.00%
Brokerage fees	-	0.00%	20'000	0.40%
Other fees	5'000	0.10%	5'000	0.10%
Total Rothschild & Co charges	56'500	1.13%	56'500	1.13%
Third-party charges	2'000	0.04%	2'000	0.04%
Cost of investment products	10'500	0.21%	10'500	0.21%
Total costs and charges	69'000	1.38%	69'000	1.38%

Notes

• The above costs and charges figures have been calculated using a combination of reasonable assumptions and historical costs and charges data from existing portfolios. Actual costs and charges on your portfolio will vary. The total actual costs and charges deducted from your portfolio will have an impact on the investment return of your portfolio

• This overview constitutes an example and is hence not an indication for individual Value Added Tax (VAT)

Glossary of terms	Elements included
Other fees	Fiduciary commissions, spot and forward spreads, other transaction or service related fees
Third-party charges	Foreign custody, brokerage, settlement charges and other third-party costs
Cost of investment products	Ongoing charges, one-off charges, performance fees and transaction costs

Additional services

For special research, investigation and administration activities, the bank may charge at an hourly rate. For additional services not listed in this brochure, the bank reserves the right to charge separately. At termination of the bank relationship, an account closing fee of CHF 500 is applied. Please speak to your client adviser for further information.

Notes

At Rothschild & Co Wealth Management we offer an objective long-term perspective on investing, structuring and safeguarding assets, to preserve and grow our clients' wealth.

We provide a comprehensive range of services to some of the world's wealthiest and most successful families, entrepreneurs, foundations and charities.

In an environment where short-term thinking often dominates, our long-term perspective sets us apart. We believe preservation first is the right approach to managing wealth.

Rothschild & Co Bank AG Zollikerstrasse 181 8034 Zurich Switzerland +41 44 384 71 11 rothschildandco.com